

Message Text

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PAGE 01 BRISBA 00151 040237Z

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ACTION EA-10

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FM AMCONSUL BRISBANE

TO USDOC WASHDC

INFO SECSTATE WASHDC 0497

AMEMBASSY CANBERRA

UNCLAS BRISBANE 0151

E.O. 11652: N/A

TAGS: BEXP, AS

SUBJECT: SPECIAL TRADE OPPORTUNITY

STATE STORES BOARD (QUEENSLAND) 50 MARGARET STREET, BRISBANE, 4000, QUEENSLAND, AUSTRALIA IS CALLING TENDERS FOR SUPPLY OF ONE AUTOMATIC BRUSH MAKING MACHINE.

MACHINE MUST BE FULLY AUTOMATIC AND SUITABLE FOR DRILLING, FILLING, AND STAPLING HOLE SIZES UP TO HALF AN INCH DIAMETER. BRUSH BACKS WHICH MAY BE DRILLED IN ONE SET UP WILL BE UP TO EIGHTEEN INCHES LENGTH. BROOMS TO BE MANUFACTURED ARE ROAD AND DRAG BROOMS UP TO 36 INCH LENGTH.

TENDERS WILL CLOSE ON DECEMBER 3 1974. INTERESTED FIRMS SHOULD CONTACT STATE STORES BOARD IMMEDIATELY FOR FREE SPECIFICATIONS AND TENDER DOCUMENTS. VALUE EXPECTED TO BE ABOUT US\$20,000.

POST IS MOST ANXIOUS TO CONTACT SUITABLE SUPPLIERS FOR THIS OPPORTUNITY. STATE STORES BOARD IS PRIME PURCHASE CONTROLLER FOR QUEENSLAND GOVERNMENT CONTROLLING PURCHASES OF HUNDREDS OF MILLIONS OF DOLLARS VALUE EACH YEAR.

POST HAS ATTEMPTED FOR SOME TIME TO GAIN EQUAL FIRST CHANCE TO SUPPLY FOR U.S. MANUFACTURERS THROUGH TRADE OPPORTUNITY PROGRAM. CURRENT OPPORTUNITY IS FIRST EVER EXPERIENCED FOR STATE STORES BOARD WITH TOP. HAVING ENCOURAGED BOARD POST
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PAGE 02 BRISBA 00151 040237Z

NATURALLY MOST DESIROUS OF SUCCESSFUL RESPONSES.

SHOULD THIS AND MORE EARLY OPPORTUNITIES SUCCEED AND TOP
BECOMES ACCEPTED MEANS OF SOURCING FOR STATE STORES BOARD,
WILL PROVIDE LUCRATIVE, HIGH DOLLAR, LONG TERM, STABLE
MARKET FOR U.S. SUPPLIERS.

POST WOULD APPRECIATE ADVICE T.O. BRANCH OF COMMERCE ON
SUGGESTED FORMAT FOR FUTURE SUBMISSIONS TO ENSURE MAXIMUM
EFFECT AND UTILIZATION OF TOP.
FRIEDMAN

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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